



**Mission** **To acquire the next generation of breakthrough stocks**  
Before they begin their major price advance

**Objective** **Market-beating absolute returns**  
Targeting 20-to-25% annual returns, while protecting capital from major downside corrections

**Investment Discipline** **Combining fundamental and technical analyses**



The result: Buying and selling the best-performing stocks with optimal timing

**Strategic Approach** **Concentrated high-conviction portfolio – 6 to 8 of our best ideas only**  
Focusing on a relatively small number of stocks that can be researched and monitored well helps us achieve superior performance

**Active management with the flexibility to go to cash**

We place more assets in the market during strong periods while scaling back the amount invested during market downturns

**Technical Analysis Advantage** **A time-tested methodology for gaining enhanced probabilities of success**

Historically, investor behavior repeats itself time and again. With technical analysis we can identify these recurring patterns and their results, which enables us to invest with higher probabilities of success

The times change...  
The names change...  
The patterns repeat...

Standard Oil U.S. Steel Ford GM GE  
Sears-Roebuck Coca-Cola Dow Chemical  
ITT IBM 3M Procter & Gamble Disney  
Chrysler Polaroid McDonald's Xerox  
Texas Instruments Berkshire Hathaway  
Walmart Dell AOL Home Depot  
Microsoft Netflix Apple Amazon  
Google Facebook Nvidia Tesla  
OnCloud Palantir Cava

**Risk Management** **A locked-in ratio of 3-to1 for gains and losses**  
When a stock position's gain reaches the 20%+ range, we lock it in by closing out the position. If any position declines by 7% from its original value, a stop-loss is automatically activated to close out the position and prevent any further loss

**Portfolio Manager** **Peter Skoufis – an industry veteran with over 19 years of experience**  
He has successfully navigated many market cycles with his extensive expertise in technical analysis

**Performance Highlights** **Peter avoided the market crash of 2008, most recently is up 44% in client accounts since October 2023**  
He also avoided the Covid-related crash in early 2020 and earned a 40%+ return for the year

**Investment Format** **Individual separately managed accounts through Charles Schwab**

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## The Portfolio Manager

### Peter Skoufis, a 19-Year Industry Veteran



Peter Skoufis founded Skoufis Capital in 2011 and serves as Managing Principal and Chief Investment Officer. He works with investors all over the country, providing them with an actively managed alternative to static buy-and-hold investing.

Peter got his start as a broker in 2005 at A.G. Edwards, where he received extensive training in active portfolio management. He moved on to UBS in 2008 and quickly established himself as a rising star—avoiding the market crash of 2008 with a plus-2% return while the Nasdaq Composite and S&P 500 sank a respective 41% and 38%. In 2013, he snared a 59% return, outperforming the S&P 500 and Nasdaq's 30% and 38% respective gains.

Peter brings a unique technical analysis viewpoint to the market and has an astute eye for new market leadership. He excels at the start of strong upward bull market trends and has a long history of protecting capital from major downturns and bear markets. During the recent coronavirus crisis in 2020, he avoided the market crash in March and delivered his clients a 40%+ return for the year.

On his off time, he participates in an extensive weight-training and performance program and also enjoys yoga. Peter is involved in many philanthropic efforts in the local Chicago community.